Sociocultural Level of Analysis Project

You are to create a series of skits that demonstrate each of the following concepts from the sociocultural level of analysis. Make sure that each skit prominently features the names of the concept sand that the concepts in each are clearly defined through your exemplification.

1. Errors of attribution: The fundamental attribution error
2. Errors of attribution: Self serving bias
3. Errors of attribution: confirmation bias
4. The actor observer effect
5. Dispositional/ situational attribution
6. Conformity
7. In group/ Out group
8. SIT: social categorization
9. SIT: social comparison
10. SIT: social identity
11. SIT: social representations
12. Stereotypes
13. Stereotype threat
14. Social desirability
15. Social learning theory: vicarious reinforcement
16. Compliance techniques: foot in the door
17. Compliance techniques: door in the face
18. Compliance techniques: Reciprocity
19. Compliance techniques: Low balling
20. Compliance techniques: Ingratiation
21. Conformity: Group think
22. Conformity: cognitive dissonance